

Cross Channel Order Management Platform for SAP

Customer Deck





Company Overview



25 Years as an SAP Partner



Operations In US, Europe, and LATAM



SAP Products Company Born From an SAP Services Company



Run SAP and OMS+ Internally



Focused on Solving Complex Selling Challenges for SAP Customers



Customers are Raving Fans!



SAP Endorsed Apps Premium Certified

SAP[®] Certified

Integration with RISE with SAP S/4HANA Cloud

SAP® Certified

Integration with Cloud Solutions



SAP Business Al Partner Innovation Al Cloud Application



SAP Partner Application - Industries



SAP Store Partner of the Year



SAP App Center Partner of the Year

Product Overview

OMS®IA
OMS®Portal
OMS®Rental



Business Technology Platform





SAP Cloud Connector



S/4HANA Public Cloud Private Cloud On-Premise

ECC On-Premise

Cross-channel order management solution built specifically for SAP

Run in a Chromium-based Browser

Requires No Software Installed on Users Device

Can Interact With Any Cloud-based Credit Card Solution

Can Interact With Any SAP Complementary Application

Runs In SAP BTP

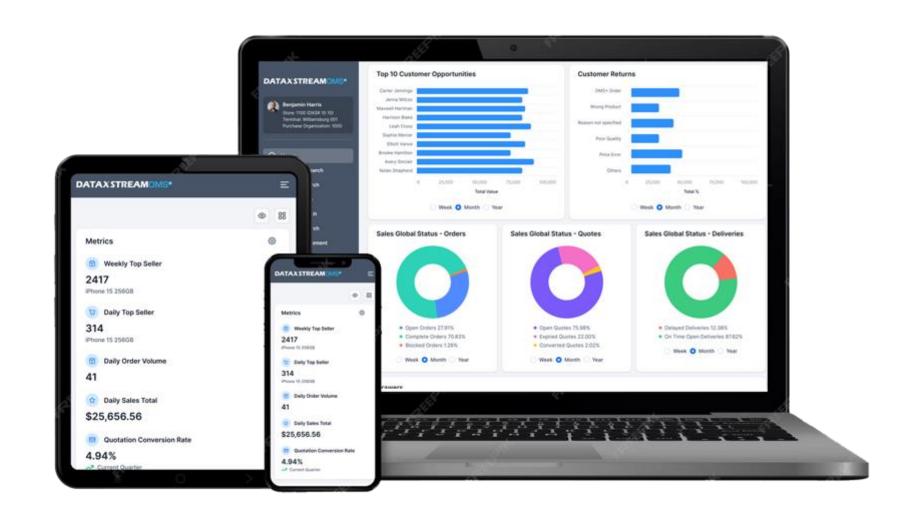
Executes Transactions Directly With Customers SAP Data in ECC or S/4HANA





Why consider OMS+

- Enables a seamless omnichannel experience
- Simplifies complex sales workflows across all sales channels including:
 - Call centers
 - Counter sales
 - Mobile teams
- Provides intelligent automation features including:
 - Agentic ai processes
 - RFQ / IFB response
 - document processing
 - order splitting/cloning
 - smart material





Sell Any Where, Any Channel, On Any Device



Sell in any country, currency, and language



Document Automation and Al Chat



Call Center



Mobile



Counter



Web & EDI Maintenance



Customer Self Service with OMS+ Portal



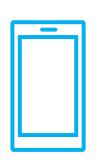
Rental Management with OMS+ Rentals



Desktop



Tablet

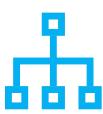


Smart Phone

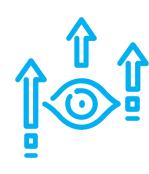




Business Problems Solved with OMS+



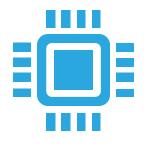
Simplify the order, quoting, and transacting process for high touch and high-volume sales



Real-time visibility of orders from end-to-end



Reduce system customization and system support costs



Decouple the migration of users and sales process change management from the larger S/4HANA upgrade



Customer Reported ROI

Reduce Employee Training Time



Reduced employee training time by **96%** from **4 months to 4 days**Reduced new employee onboarding time

Maximize Profitability and Reduce Costs



50% reduction in in-house systems support costs

Improve Operational Efficiency



Reduction in **paper usage** for manual credit card reconciliations



Increase in order input **speed** and **accuracy**

Grow Sales and Improve Customer Engagement



Increased customer follow-ups by **50%**



Increase in sales attributed to OMS+ ease of use



OMS+ Customers















































Sorundahallarna



Contacts

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Craig Schertler



Links

SAP Store: store.sap.com/dcp/en/search/dataxstream

DataXstream: https://www.dataxstream.com/





Appendix







Employees had 1-2 days of training compared to months when PCS went live with SAP in 2001. Customer issues were non-existent yesterday; and end-of-day reconciliation was nearly flawless. This is the great first step in our major modernization journey for PCS."

Martin Menard, CIO, Pacific Coast Supply LLC

- All business processes mapped and running in OMS+
- Reduced user training time
- Simplified and automated store open and close
- Material search custom built to Pacific Coast Supply's specifications
- Specialized quote lookup and 'burndown summary'
- Overlaid existing custom development









DataXstream's OMS+ not only solved our Point-of-Sale problem, but it automated many of the customer follow-up tasks that used to be manual. It gave us end-to-end visibility into our supply chain, as well as mobility within our stores allowing sales associates to better help our customers."

Christopher Davis, CIO, The Tile Shop

- Greater visibility across the supply chain
- Improved inventory utilization and accuracy
- Enhanced sales analytics
- Reduced new employee onboarding time
- Increased customer conversions by 1-2% (\$4-\$8 million increase)
- Increased customer follow-ups by 50%







The partnership with DataXstream has allowed DNOW to dramatically improve order processes, ultimately developing and implementing an objective solution to improve end-customer and employee experience through comprehensive, well-organized, and accurate workflows."

Chris Daniels, DNOW Project Manager

- Reduced total cost of ownership by eliminating the need for integration, and costly order maintenance support
- Advanced material search feature is easy to use and takes advantage of machine learning and artificial intelligence capabilities
- Offers cross plant sourcing visibility in a streamlined and efficient view facilitating large orders
- Transacts in real time with SAP data eliminating synchronization needs

DISTRIBUTION





