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Experimentado Project Manager con más de 17 años en la industria de la consultoría, en servicios como estrategia y transformación, mejora de procesos, implementaciones de ERPs y gestión de riesgo y calidad. Eduardo es el Punto de Contacto SAP para el Grupo de Interés de Gestión de Proyectos en la ASUG MX, está certificado como PMP por el PMI, y cuenta con un MBA por la Universidad de Texas. Es considerado un líder de opinión en cuanto a Metodologías AGILES.



ASUGMEX
Asociación de Usuarios de SAP en México A.C.

CONFERENCIA ANUAL
ASUGMEXICC 2016

Revoluciona la Experiencia y descubre lo que la Transformación Digital puede hacer por ti

¿Ya utilizas SAP ACTIVATE?



SAPACTIVATE

METODOLOGÍA ÁGIL DE NUEVA GENERACIÓN QUE IMPULSA EL ÉXITO DE LOS CLIENTES

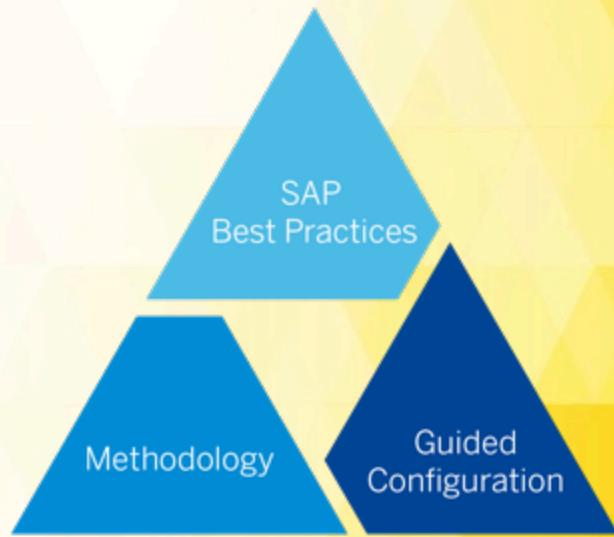


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SAP HANA Enterprise Cloud Premium Supplier Director LAC



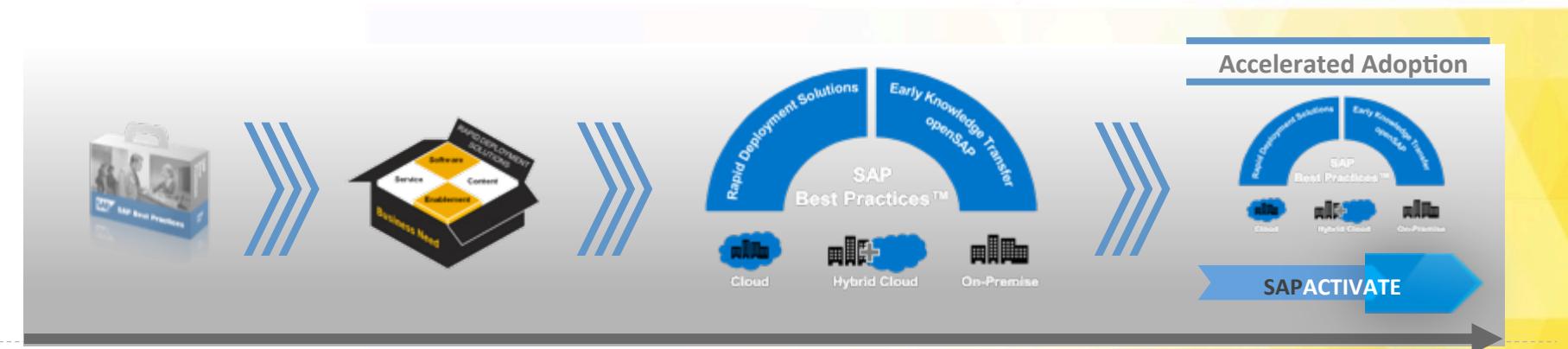
SAP ACTIVATE,

- SAP Activate is the consumption experience introduced for SAP S/4HANA
- SAP Activate is a unique combination of SAP Best Practices, Methodology, and SAP Guided Configuration delivered with a reference solution
- SAP Activate enables customers to start fast, build smart, and run simple while continuously innovating with SAP S/4HANA in the cloud and anywhere



SAP ACTIVATE

Successor of the ASAP and SAP Launch methodology



2002

SAP Best Practices

- Single package
- On premise
- Accelerated SAP

2010

SAP Rapid-Deployment Solutions

- Single package
- On premise
- Service included
- ASAP for Simplified Rapid-deployment Solution Experience

2013

SAP Best Practices and RDS on-premise, cloud and hybrid

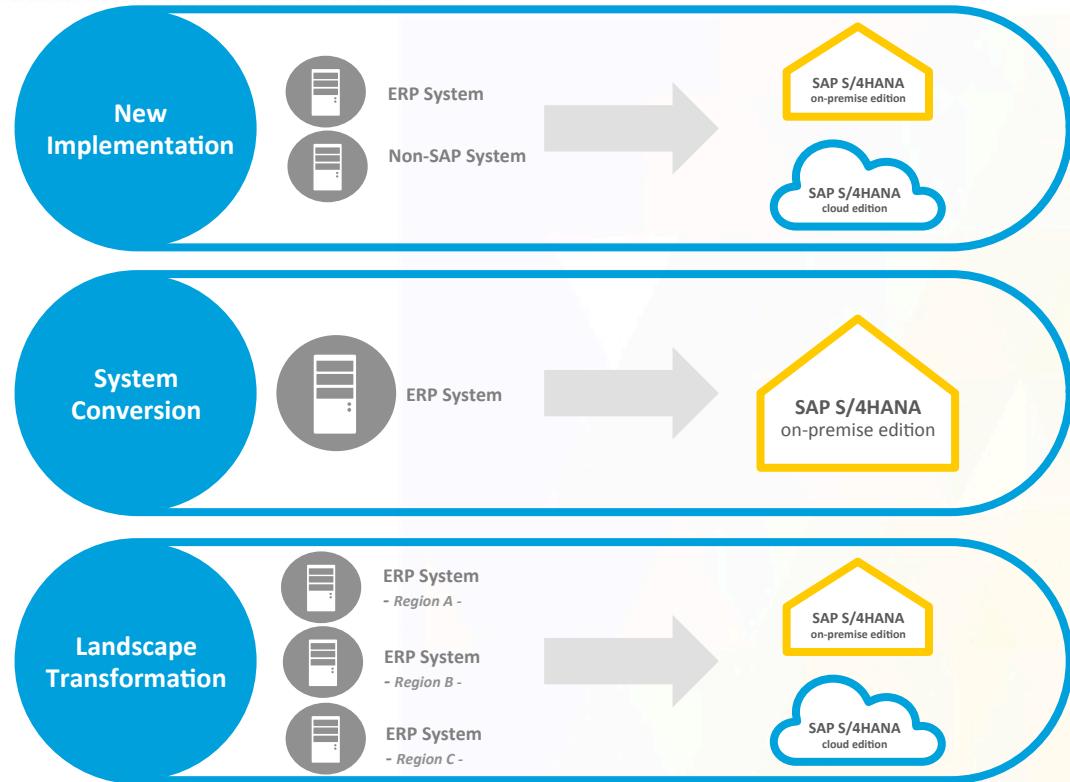
- Pre-configured landscapes / Assemble to order compliance
- Re-use and delivery via many channels: SAP Solution Manager, SAP Service Marketplace
- SAP Launch methodology for cloud deployments

2015

Accelerated Deployment and Continuous Innovation

- End-to-end implementation experience (delivered in SAP S/4HANA)
- Content Lifecycle Management
- **One unique methodology SAP Activate for all deployment types**





- **Example:** New or existing SAP customer implementing a new SAP S/4HANA system with initial data load

- **Example:** Complete conversion of an existing SAP Business Suite system to SAP S/4HANA

- **Example:** Consolidation of current regional SAP Business Suite landscape into one global SAP S/4HANA system

Principales características del enfoque de implementación de SAP ACTIVATE



START WITH BEST PRACTICES

*Re-use Knowledge Assets
and Prebuilt Content*



VALIDATE SOLUTION

Validation to Best Practices and fit-gap analysis



MODULAR AND AGILE

Configure the project, deliver the solution incrementally



PRE-ASSEMBLY & CLOUD READY

Leverage the flexibility and speed of the cloud



PREMIUM ENGAGEMENT READY

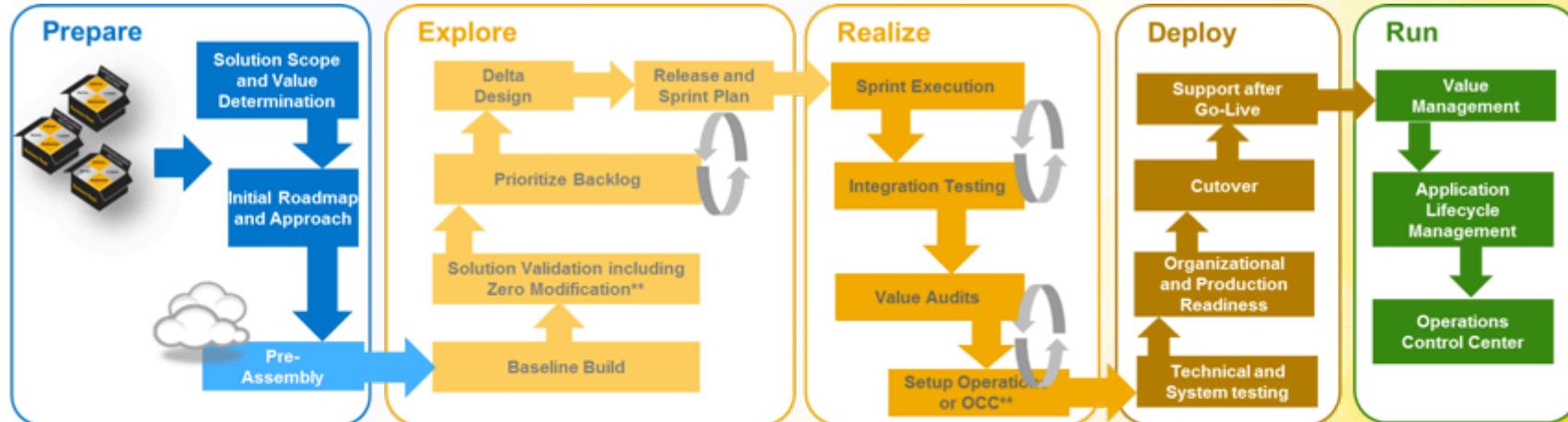
*Implementation and Operations fully supported with ICC/OCC and MCC**



QUALITY BUILT-IN

Identify risk early with total quality approach for implementation

Implementación iterativa e incremental con validaciones frecuentes

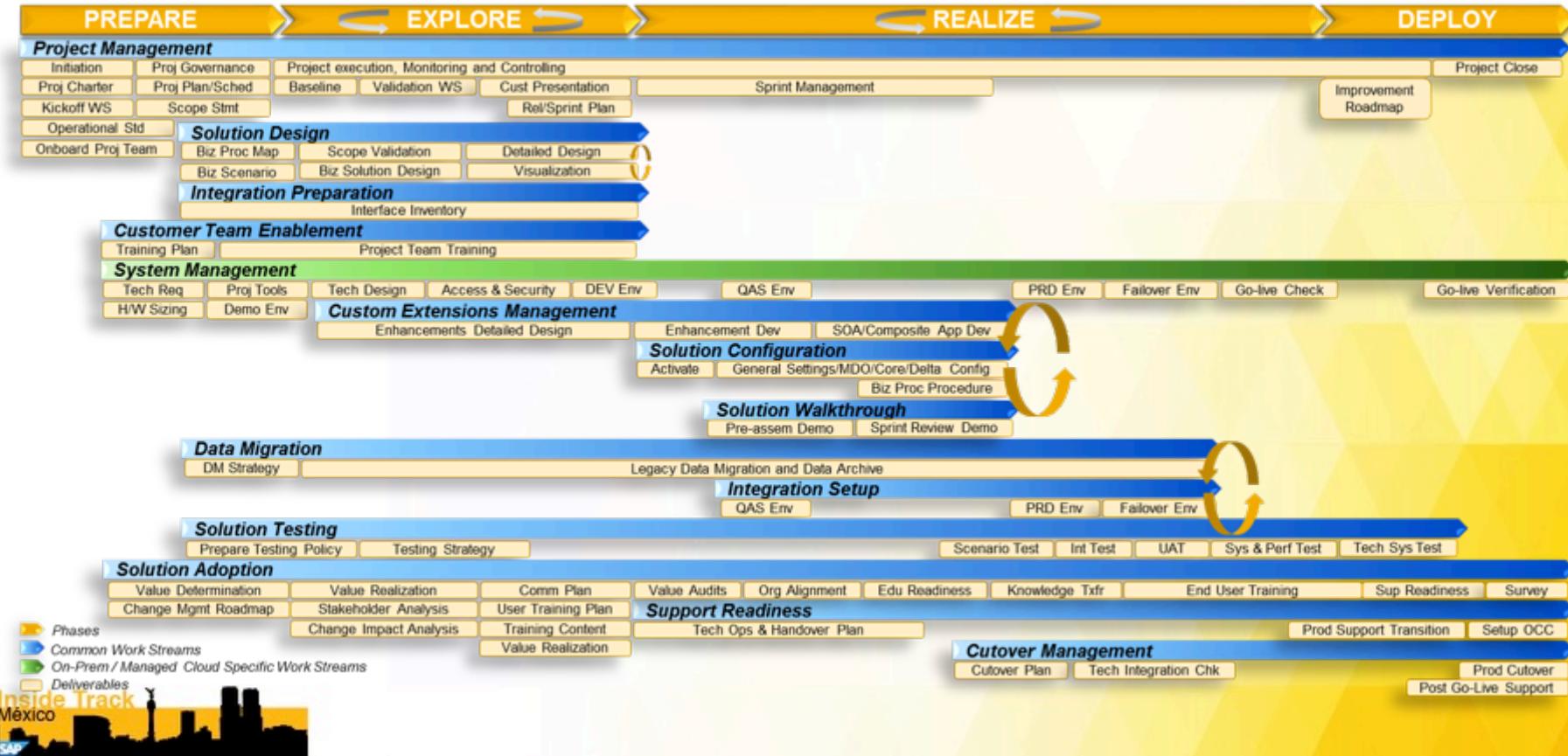


Jump-start project with pre-assembled solution

Identify & validate delta requirements and gaps

Build customer solution in short, time-boxed sprints

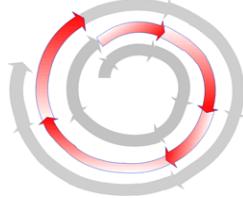
**Cutover & begin PRD
 Safeguard build and run with ICC**, OCC** and MCC****



Principios “Agile”

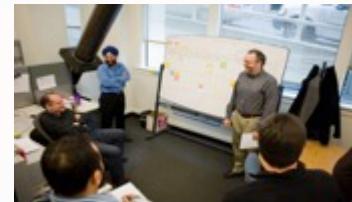


ITERATIVE



Frequent Inspection & Adoption

PEOPLE CENTRIC



Trust, Self-organizing team

FOCUS



Team focuses on one thing at a time until it's done

CROSS-FUNCTIONAL TEAMS



Face to face communication / no silos

CONSTANT LEARNING



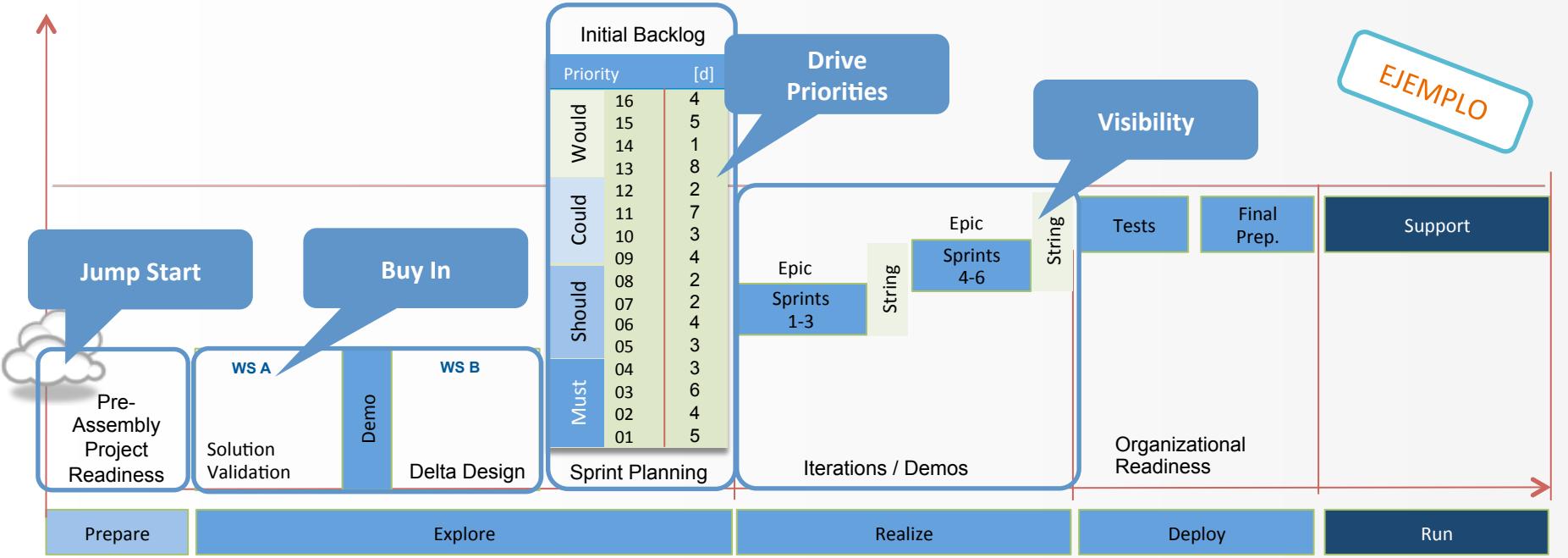
Better fail early to learn fast, and improve

ADAPTIVE PLANNING



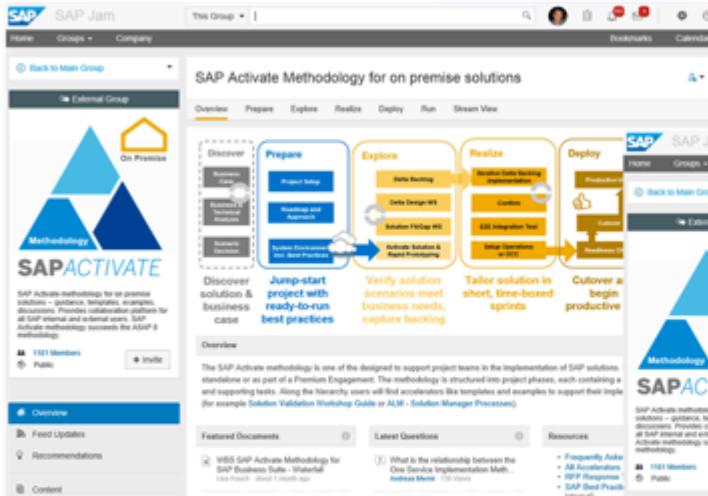
To hit a moving target

Ejecución de proyectos Agile y sus beneficios



Entry Screen

Overview and key information



Benefits

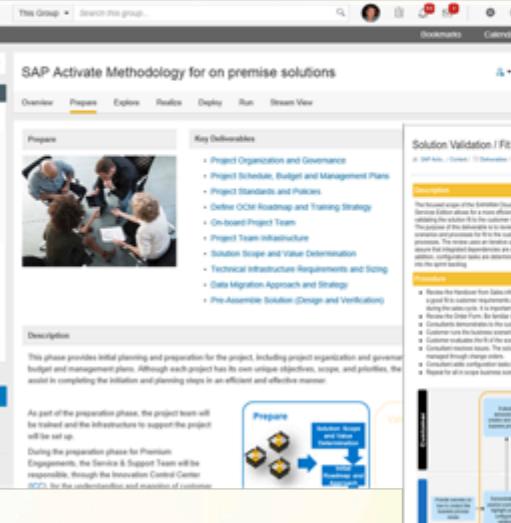
- Lean and simple, easy to use
- User collaboration
- Current with frequent updates



SAP.com/activate <http://go.sap.com/services/s4hana-deployment.html>

Phase

Purpose, Key Deliverables



Request Access – customers, partners and SAP
<http://bit.ly/SAPAActivate>

Deliverable

Accelerators, Tasks



Gracias!

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